# Yazan Daradkeh

# Senior Digital Project Manager

**Contact Information** 

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#### Education

Bachelor of Science: Information Technology

Al-Balqa Applied University Amman, Jordan

#### Licenses & Certifications

- Scrum Master Certified (SMC)
- Google Digital Marketing & E-commerce
- Google Project Management
- Agile Project Management
- Internet Marketing
- Project Management Professional (PMP)

Senior Digital Project/Product Manager with over 20 years of experience leading impactful digital product launches. Proven success in delivering a wide range of offerings across the digital landscape. Passionate about discovering untapped opportunities and driving innovation to meet customer needs. Dedicated to delivering flawless products on time and within budget.

# **Work History**

## Jan, 2017 Digital Director

Y Agency

-Present

Feb, 2022

Amman, Jordan

- Overseeing the development and dissemination of technology for external customers, vendors, and clients.
- Evaluating and implementing new IoT systems and infrastructure.
- Deploying Real-Time Location Systems (RTLS), leveraging advanced technologies to track and manage assets or personnel in real-time including RFID, BLE, and Wi-Fi-based solutions.
- Collaborating with sales, customer care, and marketing teams to gather and integrate customer feedback into production cycles, enhancing product quality and customer satisfaction.
- Participating in triaging production bugs and malfunctions, adjusting development milestones and release schedules accordingly.
- Analyzing customer behavior to derive digital product performance insights and identify areas of potential improvement.

## Jun, 2021 E-Commerce Manager

## THE Group (Cozmo, Hamleys, THE Department Store & Readers)

Amman, Jordan

- Optimized e-commerce fulfillment strategy to minimize costs while maximizing profits and customer satisfaction.
- Directed product development efforts using industry-specific tools to increase sales and overall company productivity.
- Developed and maintained a balanced e-commerce budget, ensuring initiatives were properly funded to enhance the customer experience.
- Tracked consumer behavior, content management and weight of purchase to develop robust customer acquisition and retention programs.
- Liaised with Marketing/Logistics/Suppliers/Purchasing departments to incorporate e-commerce objectives.
- Tracked inventory and reviewed retail trends in order to make timely and proactive business decisions.

- Digital Transformation
- Product-Led
- Product Positioning Strategies
- Managerial Economics
- Financial Management
- Crisis Management
- Operations Management
- Innovation Models
- Supply Chain Management
- Business Management

#### Languages

- English (Fluent)
- Arabic (Native)

Nov, 2019

Oct, 2019

#### Senior Digital Project/Product Manager

#### May, 2021 Eva Media

Amman, Jordan

- Gathered requirements, defined scopes, allocated resources and established meetings with clients.
- Oversaw digital projects (planning, design, development and administration).
- Facilitated communication between research and production teams, coordinating iterative development based on feedback to optimize product performance.
- Designed project workflows based on desired product requirements, accounting for available time and resources.

#### Jan, 2017 Head of Technology & Product Development

#### Naua / Nahno / Crown Prince Foundation

Amman, Jordan

- Established department protocol for project-based online platform implementation.
- Trained & fostered new staff on project execution, guiding organizational technology strategy and roadmaps.
- Implemented UI/UX best practices by deploying focus-group testing to ascertain pre-release product performance within key demographics such as age, sex and income level.
- Closely collaborated with project members to identify and quickly address problems.
- Adjusted project plans to account for dynamic targets, staffing changes and operational specifications.

#### Aug, 2015 Digital Project Manager

# Dec, 2016 Fox Sports / Gameday

Melbourne, Australia

- Managed teams of off-shore/in-house developers and designers.
- Standardized development processes to coalesce subsequent projects around consistent workflows, shortening average development time-frames by 35%.
- Produced budgets, KPIs, performance, production, financial and projection reports, updating customers and senior leaders on progress and roadblocks.
- Grew spent on the existing department base by 29% in 1 year, producing \$519,684 in additional revenue.

### May, 2014 Digital Project Manager

Aug, 2015

### The Incentive Lab Pty Ltd

Melbourne, Australia

- Managed digital projects throughout the product life cycle.
- Gathered/prioritized product features, customers requirements and defined product vision.
- Oversaw Alpha and Beta test scheduling and engineering, coordinating feedback responses to ameliorate customer pain points.
- Reorganized engineering and development staff, as well as technical resources for ongoing projects, producing top quality sales incentive web solutions for clients such as BMW, Infinity, Mini Cooper & Samsung.
- Identified, innovated and automated approaches to routine tasks, making suggestions that were widely received.

# Aug, 2011 Technical Project Manager

# Mar, 2013 HyperPay

Amman, Jordan

- Oversaw IT department operations and training.
- Analyzed projects to determine resource requirements and procured necessary equipment and software.
- Led code reviews to quickly detect and eliminate bugs, solicit suggestions on possible agile development paths.
- Evaluated new technology and tools as opportunities for innovation and production excellence.
- Undertook complex relationships between business, usability, legal, accounting, design, development and e-commerce clients.

# May, 2009 Product Owner

# Aug, 2011 Ayna Corporation / O9ool Inc

Beirut, Lebanon

- Defined, maintained product backlogs, release and sprint planning.
- Supervised and mediated integration of o9ool.com services with ayna.com during corporate merge.
- Facilitated daily stand-ups, sprint planning sessions, backlog prioritization & retrospectives.
- Managed on-site development efforts, adapting to unique challenges presented.

# Aug, 2007Founder | Digital Project Manager

May, 2009

# O9ool Inc

Amman, Jordan

- Founded o9ool.com in 2007 staying current with market trends to provide optimal services for users resulting in sustained year on year growth of 42% for 2 years.
- Adjusted project plans to account for dynamic targets, staffing changes and operational specifications.
- Motivated project teams to promote collaboration and keep members on-task and high productivity level.
- Superintend minimum of 23 digital projects while maintaining adherence to budget, schedule and scope requirements.

## Sep, 2004 PHP Web Developer

# Maktoob Inc - AKA Yahoo!

Amman, Jordan

- PHP web developer with major input in a number of projects involving interactive functions on the internet including Maktoob's homepage, mail system, photo album and networking platform.
- Researched, tested and implemented various client feature requests to deliver internal content management systems and content delivery applications.
- Coded, tested, debugged and monitored websites for Maktoob clients.

Jul, 2007